



## Why United Overseas Trading, Inc. Uses AO: Rapid Inventory – And Loves It

AO: Rapid Inventory is the Perfect Inventory Management System for this Multi-Warehouse Company

“It is always there, the website is always up and secure. I have a good feeling because it does what it is supposed to – it syncs and works.”

**Charles Wright**  
**Owner**  
**United Overseas Trading, Inc.**



### SUCCESS STORY

**United Overseas Trading, Inc.**

### AT A GLANCE:

**Customer:**

United Overseas Trading, Inc.

**Location:**

Headquartered in Phoenix, AZ

**Industry:**

Disposable Products, Safety Products, Office Supplies

**Business Challenge:**

Needed inventory management system that synced completely with QuickBooks Enterprise®, tracked multiple warehouses, and provided constant access.

**Solution:**

AO: Rapid Inventory provides seamless integration with QuickBooks® Pro, Premier, and Enterprise.

**Results:**

United Overseas Trading, Inc. can manage multiple warehouses and access the program from anywhere.

### Customer Profile

United Overseas Trading, Inc. is a company that offers custom disposable products, safety products, and office supplies to customers all over the world. Based in Phoenix, Arizona, United Overseas Trading, Inc. supplies high quality, customized products and services to a wide range of customers. United Overseas Trading, Inc. also provides consulting, technical support, and inventory control throughout all stages of the process, from manufacturing to the end user.

### Business Challenge

United Overseas Trading, Inc. had multiple warehouses where items were being transferred back and forth often. United Overseas Trading, Inc. needed an inventory management system that could track the transfers between warehouses easily. Also, employees needed to be fully mobile while still being connected to the inventory information. The largest challenge was finding a solution that provided all this and synced directly with QuickBooks®.

### Solution Overview

AO: Rapid Inventory provided the perfect solution for United Overseas Trading, Inc. for a number of reasons. AO: Rapid Inventory allowed United Overseas Trading, Inc. to sync inventory data seamlessly with QuickBooks®. Also, AO: Rapid Inventory handles United Overseas Trade, Inc.'s multiple warehouses flawlessly. Finally, AO: Rapid Inventory provides constant access to all of United Overseas Trading, Inc.'s employees throughout the world.

### Business Benefits

United Overseas Trading, Inc. found additional benefits in AO: Rapid Inventory through the program's ability to keep up with constantly increasing and decreasing inventory levels at multiple warehouses. Additionally, AO: Rapid Inventory changes with the business and does not have any problem with overseas warehouses. AO: Rapid Inventory is an intuitive system that all employees use effectively. When asked if there were plans to find a new solution, Wright said, "No way – it is part of our company!"

